

MINUTES

General Membership Meeting
North Carolina Pest Control Association
8:30 a.m., Saturday, July 28, 2007
Hilton, Myrtle Beach, SC

Board Members present for the meeting:

Kevin Spillman
Robert Dillingham
Doug Whitley
Brian Windham
Josh Harrison
Scott Canady
Kristin Dodd
Dana McDuffie
Mitch Taylor
Greg Baumann
Debi Logue

IMI Staff:

Brandi Barnhart

Guests present for the meeting:

Harden Blackwell
Mark Harrison
Don Hamby
Chuck Hazelwood
Billy Tesh
Steve Taylor
Dee Dodd
Jack Roberts
Bill Blalock
Michael Crowe
Brad Filson
Jack Roberts
Walter McDuffie
Jerry Lewis
Duane Rose
Charles Efird

Julee Efird
Phillip Maready
Linnie Roberts
Marty Roberts
David Dillingham
Phil Kaylor
Jo Lee
Gary Filarecki
Michael Warren
Fred Jordan
Scott McNeely
Phil Clegg
Tony Dean

Absent with regrets:

Glenn Jernigan
Lee Smith
Burns Blackwell

CALL TO ORDER

President Kevin Spillman welcomed everyone and called the meeting to order at 8:35 a.m. Spillman thanked Don Hamby and Mark Harrison for a great meeting this year.

INSTALLATION CEREMONY

Dee Dodd installed the regional vice presidents (Scott Canady, Kristin Dodd, Josh Harrison, Dana McDuffie, Patrick Phillips and Mitch Taylor), the secretary/treasurer (Doug Whitley), vice president (Robert Dillingham) and president (Spillman).

Spillman gave Brian Windham the Outgoing Presidential Plaque and thanked him for his dedication. Windham shared that he appreciated everyone's support during his term as president and asked that the same courtesy is extended to the incoming officers.

MINUTES OF PREVIOUS MEETING

Whitley asked everyone to refer to the minutes in the agenda packet.

On a motion by Don Hamby and a second by Mark Harrison, the board approved the minutes of the January 16, 2007, meeting as presented.

TREASURER'S REPORT

Treasurer Whitley asked everyone to refer to the Treasurer's report in the agenda packet.

On a motion by Brian Windham and a second by Debi Logue, the treasurer's report dated July 25, 2007, was approved as presented.

PRESIDENT'S REPORT

Spillman stated that he pleased to be involved with the association and to have the opportunity to sit on the board of directors. He encouraged members to contact NCPA if they had a desire to serve on the board.

EDUCATION FOUNDATION

Dodd stated that the education committee has changed the scholarship requirements.

Old Requirement:

An applicant agrees to work in industry a minimum of two years or must repay all NCPA scholarship money.

New Requirement:

An applicant's parents or grandparents can fulfill the two year minimum requirement of working in the industry for them.

Dodd encouraged the membership to share this information with employees. The foundation hopes to have more scholarship applications next year. The Education Foundation awarded three scholarships this year for; \$6,000, \$5,000 and \$1,000.

The Past President's council announced that they have extended the invitation to tonight's reception to all members of the association and a guest.

Steve Taylor will be responsible for fundraising for the Education Foundation. He will make it a point to speak to everyone at the reception about contributing.

MEMBERSHIP REPORT

The numbers are slightly down from this time last year because this report is based on actual membership numbers rather than projections, which was what was used on previous reports.

Windham inquired about the amount of dues that are paid by associate and allied members. The dues rate for both is \$175/year.

SUMMER CONFERENCE

The final numbers for this year's conference have not been confirmed but the number is believed to be around 500. Taylor noted that only 19 companies have been represented and that is less than 10% of the membership.

Hamby informed the membership that the conference next year would be held the last week in July at the Holiday Inn, Sunspree in Wilmington, NC. Reservations for next year should be made as soon as possible. The conference for 2009 will be held in Savannah, GA.

David Dillingham questioned whether the conference could be moved into August to decrease expenses.

UNITED WE STAND SEMINAR

The United We Stand Seminar will be held November 14-15, 2007. Invitations will be mailed in the next week. Brandi Barnhart has some available today. Baumann stated there would be several management seminars, a buffet breakfast, lunch and a reception in lieu of a formal dinner. The seminar is geared to helping you promote your business. There will be roundtable discussions in the afternoon. The seminar will take the year off in 2008.

Spillman added that the United We Stand Seminar 2007 completely changed the way he conducted his business and strongly recommended the seminar to the membership.

PCT SCHOOL

The hotel, food and speakers have been confirmed for PCT School 2008. Dr. Jerome Goddard is the Keynote Speaker.

R. Dillingham asked if credits were being awarded for attending the keynote address. Logue is in the process of seeing if this is a possibility. Attendees would have to be scanned when they entered to earn credits.

LEGISLATIVE

Hamby informed the group that the pest control industry has been excluded from a bill that would have mandated a permit be obtained every time mice and other pest would be caught on a glue board. Glenn Jernigan created the verbiage that led to the exception. Hamby explained that the bill for Jernigan's services will be more than last year but instances like this bill containing necessary verbiage save money for everyone in the long run.

RULES & REGULATIONS

D. Dodd stated there are no changes at this time. If there are any questions on rules or regulation please contact D. Dodd or Harden Blackwell.

TECHNICIAN OF THE YEAR

K. Dodd announced the two winners for Technician of the Year. The P Phase winner is Kristina Chamis with Pestex and the W Phase winner is Larry Spears Jr. with Armor Pest Control. They will both be receiving an award at PCT School.

K. Dodd also announced that the association will be hiring a PR Firm and hopefully there will be some exciting new things to report on in the upcoming months.

WDIR

Spillman thanked Baumann for teaching the course. Baumann stated that 507 people have completed the course to date.

The next class is August 8, 2007 at the Holiday Inn, Airport in Greensboro, NC. The class will also be offered on Monday, January 21, 2008.

Baumann informed the membership that the class can be audited by office personnel. The cost for auditing the class is \$50. Individuals do not receive accreditation if the test is not taken and passed.

After August 1, 2007, Laser Grade will no longer be available as a retesting option. Participants that fail the class will be required to wait till the course is offered again to retest.

Baumann reminded everyone that the WDIR Stamp is in the inspector's name so it stays with them if they choose to leave the company. The credential doesn't reside with the company it is with the individual. It is also the individual's

responsibility to let NCPCA know that their address has changed to insure they receive mailings about renewals.

Taylor alerted the group that he had an employee schedule to take the test to obtain his license without his knowledge. Taylor was under the impression that employers need to verify 2 years of employment history in order to test. Billy Tesh informed Taylor there are ways around this rule. If the employee obtains letters from customers they have performed services for in the past 2 years that verifies work history.

NPMA

Baumann stated that members should be receiving a lot of communication from NPMA with reminders that the Pest World Convention is in Kissimmee, FL in October. The agenda is listed on the website. Hotel reservations are being taken and should be booked ASAP.

OLD BUSINESS

Nothing listed under old business.

NEW BUSINESS

Spillman announced that the Past President's council recommended and two of his peers nominated Fred Jordan for a Hall of Fame Membership. Various members shared different stories about Jordan.

On a motion by S. Taylor and a second by Whitley, Jordan was inducted into the Hall of Fame.

BUDGET

Spillman asked everyone to refer to the budget in the agenda packet.

Hamby added that the retainer for Jernigan will be higher this year. It is budgeted for \$2,500-3,000 and it will likely be in the range of \$5,000-6,000 this year.

On a motion by D. Dodd and a second by Walter McDuffie, the 2007-2008 budget, was approved as presented.

ADJOURNMENT

The meeting was adjourned at 9:26 a.m.

