

MINUTES

General Membership Meeting
 North Carolina Pest Control Association
 Grand Ballroom One, Hilton North Raleigh
 3:25 p.m., Tuesday, January 16, 2007

Call To Order

President Brian Windham called the meeting to order at 3:25 p.m. The list of meeting attendees is appended to these minutes.

Approval of the Previous Minutes

Robert Dillingham reported the previous general membership meetings were appended to the agenda and had been printed in the September-October 2006 issue of the Tar Heel Pest Management News. After reviewing, he found them to be an accurate reflection of the business transacted during the July meeting. A motion was approved to accept the minutes as written.

Officer Reports

President – Windham welcomed everyone and thanked the membership for the opportunity to serve and provide assistance in achieving NCPCA's goals. He asked Steve Taylor to report on the United We Stand, United We Grow (UWS-UWWG) seminar. Steve Taylor reported strong positive feedback was received for the seminar and he had tentatively reserved November 14-16, 2007 at the Grandover Resort for the second seminar. He distributed a membership survey to solicit suggestions for the speakers and topics. Windham reported UWS-UWG attendees at the PCT School were wearing orange ribbons. He encouraged attendees to seek them out for feedback on their experience. Windham also reported members would be receiving notification about updated United We Stand manuals, which would be available in hard copy form and electronic form. Kevin Spillman provided a personal testimony regarding the positive experience he had and the positive impact it had had on his own business.

Vice President – Spillman discussed the membership report with 218 active members, 31 allied members, and 30 associate members for a total of 279 members. He reported 40 non-renewals and 31 new active members since the new year began on July 1, 2006. Currently, 2,591 cardholders are represented, down from the 2,607 represented as of June 30, 2006.

Secretary-Treasurer – Dillingham reported on the November financial statement.

Revenue for the fiscal year is \$181,647.47: 65% from membership dues, 23% from the PCT School, 6% from the United We Stand, United We Grow Conference, 2% from the WDIR Accreditation Program and 4% from other income. \$52,225 of this amount is dues collected for disbursement to NPMA, leaving net revenue of \$129,422.27

Expense for the fiscal year is \$141,147.65. \$46,235 is dues expended to NPMA, leaving a net expense of \$94,912.65.

Member equity as of June 30, 2006	\$296,264.36
Member equity as of June 30, 2005	\$270,974.72
Member equity as of June 30, 2004	\$286,786.65
Member equity as of June 30, 2003	\$222,392.27
Member equity as of June 30, 2002	\$184,644.90
Increase/decrease member equity July 1, 2006 to November 30, 2006	\$ 48,136.56

Restricted Funds Balances

Educational Foundation (now reflected on separate EOM reports)	\$101,731.43
WDIR Accreditation	\$ 20,898.23

Investments:

The NCPCA membership approved a \$100,000 investment with First Citizens at the January 2003 general membership meeting. That investment began March 1, 2003.

Beginning Balance	\$100,000
Gain/Loss on Investment to Date	\$ 15,866.36
Gain/Loss since July 1, 2006	\$ 6,726.38
Bank Fees (since inception)	\$ (3,422.92)
Ending Balance	\$115,866.36

Education Foundation Chair – Dee Dodd reported \$1,300 had been raised by the summer conference golf tournament. He reported the Board had approved a motion to transfer \$10,000 from the First Citizens Investment Account to the Education Foundation. He reported Chuck Hazelwood and Steve Taylor would serve two year terms, replacing Walt Cooper and Walt McDuffie on the Foundation Board of Directors. The new officers, serving one year terms, are: Dee Dodd, Foundation Chairman; Mark Harrison, Vice Chairman; and Chuck Hazelwood, Secretary-Treasurer.

Dodd led discussion on current scholarship rules requiring a minimum three years of active employment in a pest control related field following graduation. If this obligation is not fulfilled, the money is subject to full repayment. A suggestion was made to incorporate years of service by parents and/or grandparents as the criteria for consideration, rather than post-graduate service. An informal vote was taken asking attendees if they supported changing the current rules. The attendees voted in favor of changing the current rules. Another informal vote was taken asking attendees if they would support a structure in which 50% of scholarships awarded would go to a “career” scholarship and the remaining funds for general use. The attendees voted against this structure. Dodd said he would take the feedback to the Foundation Board for consideration and would have a recommendation at the July general membership meeting.

Committee Reports

PCT School - Mark Harrison reported 712 pre-registered attendees and 33 exhibitors. He also reported a limited number of hot lunch tickets were available for purchase.

Public Relations – Kristin Dodd reported she, Kevin Spillman, Billy Tesh and Steve Taylor had met with a Raleigh News & Observer reporter doing an article on pretreats. She reported the meeting was productive and provided some eye-opening information. She reported the Technician of the Year applications were out and the deadline had been moved up one month, to March 27.

Summer Conference – Don Hamby reported the 2007 conference would be held at the Kingston Plantation Hilton Resort in Myrtle Beach, S.C. He reported 2008 would be at the Holiday Inn Sunspree in Wrightsville Beach, N.C. He reported the 2009 location was still be negotiated and he would be meeting with representatives from South Carolina at the NPMA Legislative Day to discuss options.

Legislative – Hamby reported on the AENC Legislative Reception which NCPA would co-sponsor January 24 at the Sheraton Raleigh Hotel. He reported 10 tickets were available for those who would like to attend. Hamby announced the NPMA Legislative Day 2007 February 26-27 at the Mayflower Hotel in Washington D.C. He encouraged attendance and reported a NC delegate dinner would be held for those interested in attending. Hamby reported the NC Democratic Caucus had elected Joe Hackney (D-Chapel Hill) as its Speaker of the House nominee.

Rules and Regulations – Dee Dodd reported he and Harden had met with Ned Dillon and Jim Burnette to get clarification on the impact of the Division’s policy decisions versus the NC Structural rules and regulations. He reported Andy Donaldson had reviewed the current NC Structural Pest Control statutes and found them to be “clearer” than comparable statutes in surrounding states. Donaldson reported no need for concern regarding impact on the pest control industry.

WDIR Accreditation – Spillman reported with today’s course attendance, the course had surpassed 500 attendees trained. He reported the program has purchased a platinum sponsorship with the North Carolina Association of Realtors, which includes the program logo on all 2007 collateral materials. He reported the program would be emphasizing marketing of the accreditation program with realtors during 2007.

Past Presidents Council – No report

Old Business

Dues Review Recommendation – Brian Windham provided an update on a motion approved to charge the Board of Directors with studying the current dues structure and making a recommendation to the general membership no later than the January 2007 general membership meeting. Windham reported the Board had reviewed historical data and some financial models regarding dollar values. Based on those reviews, the Board voted to retain the current dues structure.

New Business

Bylaws Amendments

Dee Dodd reported on two proposed bylaws amendments. The first proposal would amend Article IV – Officers and Directors and Article V – Nominations and Elections, Section 3, to replace the current eight regional vice presidents with four regional vice presidents and four at-large directors.

The second amendment would change Article VII – Committees, Section 5, Nominations Committee to eliminate the last sentence, “The Immediate Past President will chair the Committee.” A motion was approved to accept the amendments.

Elections

Chuck Hazelwood presented the slate of candidates for officers, regional vice presidents and allied/associate member representative. He asked for nominations from the floor. The slate was approved as presented:

President – Kevin Spillman, Innovative Pest Solutions

Vice-President - Robert Dillingham, May Exterminating Co.

Secretary/Treasurer – Doug Whitley, Whitco Pest Management

Past President - Brian Windham, Killo Exterminating

Regional Vice-Presidents

Region One – Patrick Phillips, Orkin Pest Control

Region Two - Burns Blackwell, Terminix Company

Region Three - Josh Harrison, Whitco Termite & Pest Control

Region Four - Dana McDuffie, McDuffie Pest Control

Allied/Associate Member Representative – Debi Logue, BASF – The Chemical Company

Hazelwood presented the candidates for the at-large director positions. Candidates were asked to leave the room and open discussion was held. Candidates returned and written ballots were cast.

The at-large directors elected were:

At-Large Directors

Scott Canady, Canady’s Services

Kristin Dodd, Carolina Pest Management

Lee Smith, Rid-A-Pest

Mitch Taylor, Capital Pest Services

With no other business pending, the meeting adjourned at 4:25 p.m.

Respectfully submitted,

Michael R. Borden

Michael R. Borden, CAE

for

Robert Dillingham, Secretary-Treasurer