

North Carolina Pest Control Association
Board of Directors Meeting
Hilton North Raleigh, Grand Ballroom 2
1 p.m., Monday, January 15, 2007

CALL TO ORDER

President Brian Windham called the meeting to order at 1 p.m. and asked attendees to reaffirm support for the Association's anti-trust policy. The Board renewed its commitment to the policy. Present for the meeting were Greg Baumann, Burns Blackwell, Scott Canady, Walt Cooper, Robert Dillingham, Kristin Dodd, Dana McDuffie, Josh Harrison, Duane Rose, Lee Smith, David Spillman, Kevin Spillman, Jon Stewart and Doug Whitley. Staff present was executive director Mike Borden and managing director Stevie Hughes. Guests present were Harden Blackwell, Terrence Conley, Dee Dodd, Sarah Dodd, Chuck Hazelwood, Don Hamby, Mark Harrison, Debi Logue, Scott McNeely, Rusty Smith, Mitch Taylor, Steve Taylor, Billy Tesh, Scott Tolbert and Fred Wingate.

MINUTES OF THE PREVIOUS MEETING

Robert Dillingham reported the November 7, 2006 minutes were distributed.
A motion was approved to accept the minutes as presented.

FINANCIAL REPORT

Dillingham reported on the November financial statement.

Revenue for the fiscal year is \$181,647.47: 65% from membership dues, 23% from the PCT School, 6% from the United We Stand, United We Grow Conference, 2% from the WDIR Accreditation Program and 4% from other income. \$52,225 of this amount is dues collected for disbursement to NPMA, leaving net revenue of \$129,422.27

Expense for the fiscal year is \$141,147.65. \$46,235 is dues expended to NPMA, leaving a net expense of \$94,912.65.

Equity

Member equity as of June 30, 2006	\$296,264.36
Member equity as of June 30, 2005	\$270,974.72
Member equity as of June 30, 2004	\$286,786.65
Member equity as of June 30, 2003	\$222,392.27
Member equity as of June 30, 2002	\$184,644.90
Increase/decrease member equity July 1, 2006 to November 30, 2006	\$ 48,136.56

Restricted Funds Balances

Educational Foundation (now reflected on separate EOM reports)	\$101,731.43
WDIR Accreditation	\$ 20,898.23

Investments:

The NCPCA membership approved a \$100,000 investment with First Citizens at the January 2003 general membership meeting. That investment began March 1, 2003.

Beginning Balance	\$100,000
Gain/Loss on Investment to Date	\$ 15,866.36
Gain/Loss since July 1, 2006	\$ 6,726.38
Bank Fees (since inception)	\$ (3,422.92)
Ending Balance	\$115,866.36

Gain/Loss per investment fund is on the Summary of Cash Accounts sheet

A motion was approved to transfer \$10,000 from the First Citizens Investment Account to the Education Foundation. The statement of income and balance sheet were accepted for financial review.

OLD BUSINESS

SPCC Meeting Agenda Discussion – No agenda had been sent out regarding upcoming meetings. No further discussion.

United We Stand, United We Grow – Steve Taylor reported strong positive feedback was received for the seminar. He predicted a net loss of about \$1,000. Some consideration was given to combining the seminar and the Leadership Retreat into one November event. Tentative space for 2007 has been held for November 14-16. A motion was approved for the seminar committee to submit a budget for board approval and to begin planning for the 2007 conference.

Regional Realignment Bylaw Change – Doug Whitley reported the bylaw amendment had been distributed to the general membership in accordance with the bylaw provisions. It would be voted on at the general membership meeting January 16.

Windham asked for approval to consider the WDIR Accreditation committee report now rather than under Committee Reports, as Baumann had to get back to the WDI Accreditation Course. The request was approved.

WDIR Accreditation Course - Baumann reported that with today's course attendance, the course had surpassed 500 attendees trained. He reported the program has purchase a platinum sponsorship with the North Carolina Association of Realtors, which includes the program logo on all 2007 collateral materials.

NEW BUSINESS

Leadership Orientation Session – Kevin Spillman reported the leadership orientation would take place February 12 at the Sheraton Imperial Hotel in Raleigh. The agenda is being developed and will be distributed in early February. He reminded everyone to complete the registration form and return to Borden by Friday, January 19.

EDUCATIONAL FOUNDATION

Dee Dodd reported \$1,300 had been raised by the summer conference golf tournament. He reported Chuck Hazelwood and Steve Taylor would serve two year terms, replacing Walt Cooper and Walt McDuffie on the Foundation Board of Directors. The new officers, serving one year terms, are: Dee Dodd, Foundation Chairman; Mark Harrison, Vice Chairman; and Chuck Hazelwood, Secretary-Treasurer.

The Foundation deferred action on a proposed scholarship rule change regarding service requirement until the summer meeting. Dodd reported the Foundation would seek input at the general membership meeting.

COMMITTEE REPORTS

Executive Committee – Borden reported on the latest draft being circulated on the Microscope Memorandum of Understanding. The University asked that the hold harmless clause be removed. A substitute clause will be inserted indicating NCPA will assume no liability for actions arising from the use of the microscopes in non-Association events.

Membership – Spillman discussed the membership report with 218 active members, 31 allied members, and 30 associate members for a total of 279 members. There are 40 non-renewals and 31 new active members since the new year began on July 1, 2006. Currently, 2,591 cardholders are represented, down from the 2,607 represented as of June 30, 2006. No nominations were offered for Honorary, Lifetime or Hall of Fame membership.

Summer Conference – Don Hamby reported the 2007 conference would be held at the Kingston Plantation Hilton Resort in Myrtle Beach, S.C. He reported 2008 would be at the Holiday Inn Sunspree in Wrightsville Beach, N.C. He reported the 2009 location was still be negotiated. A suggestion was made that the summer meeting board meeting and general membership meeting be combined into one meeting.

PCT School – Mark Harrison reported 712 pre-registered attendees and 33 exhibitors. He reported the hotel was smoke free, including the hospitality suite and heavy fines would be levied by the hotel if

smoking evidence is discovered. He encouraged the board members to participate in the speaker introduction orientation session Tuesday.

Legislative – Hamby reported on the AENC Legislative Reception which NCPCA would co-sponsored January 24 at the Sheraton Raleigh Hotel. He reported 10 tickets were available for those who would like to attend. Hamby announced the NPMA Legislative Day 2007 February 26-27 at the Mayflower Hotel in Washington D.C. He encouraged attendance and reported a NC delegate dinner would be held for those interested in attending. Hamby reported the NC Democratic Caucus had elected Joe Hackney (D-Chapel Hill) as its Speaker of the House nominee. Hamby reported NCPCA's legislative lobbyist had requested a monthly retainer increase from \$500 to \$650, effective January 2007. A motion was approved to increase the retainer from \$500 to \$650 per month effective January 1, 2007.

Past Presidents Council – Chuck Hazelwood reported at the summer meeting a motion was approved for general membership consideration to remove from Article VII, Section 5 of the bylaws the sentence, "The Immediate Past President will chair the committee." That motion will be considered at the general membership meeting January 16. He also reported the Standard Operating Policy had been updated to reflect the roles and responsibilities of the Past Presidents' Council.

Rules & Regulations – Dee Dodd reported he and Harden had met with Ned Dillon and Jim Burnette to get clarification on the impact of the Division's policy decisions versus the NC Structural rules and regulations. He reported Andy Donaldson had reviewed the current NC Structural Pest Control statutes and found them to be "clearer" than comparable statutes in surrounding states. Donaldson reported no need for concern regarding impact on the pest control industry.

Public Relations – Kristin Dodd reported she, Kevin Spillman, Billy Tesh and Steve Taylor would be meeting with a News & Observer reporter doing a piece on pre-treats. She also reported the two Technician of The Year winners would be presented plaques and \$500 savings bonds at the opening session January 16.

NPMA Update – No report

ANNOUNCEMENTS

Borden reminded everyone of the speaker orientation meeting, the board of directors' dinner and Board of Directors' members needed to meet in the lobby to be escorted through the kitchen for the opening welcome at the President's Reception. Borden read the list of approved motions.

DATE OF NEXT MEETING

The next meeting will be announced once the Structural Pest Control Committee announces its next meeting.

With no other business pending, the meeting adjourned at 3:10 p.m.

Respectfully Submitted,

Michael R. Borden

Michael R. Borden, CAE, executive director
For
Robert Dillingham, secretary-treasurer