

## **MINUTES**

North Carolina Pest Control Association  
Board of Directors Meeting  
Hilton North Raleigh  
2 p.m., Monday, September 18, 2006

### **CALL TO ORDER**

President Brian Windham called the meeting to order at 3:04 p.m. and asked attendees to reaffirm support for the Association's anti-trust policy. The Board renewed its commitment to the policy. Present for the meeting were Greg Baumann, Burns Blackwell, Scott Canady, Kristin Dodd, Josh Harrison, Dana McDuffie, Duane Rose, Lee Smith, Kevin Spillman, Jon Stewart and Doug Whitley. Absent were Robert Dillingham, David Spillman and Walt Cooper. Staff present was executive director Mike Borden. Guests present were David Dillingham, Don Hamby, Mark Harrison, Chuck Hazelwood, Debi Logue, Randy Piligian, Steve Taylor and Billy Tesh.

### **MINUTES OF THE PREVIOUS MEETING**

President Brian Windham reported the July 27, 2006 minutes were distributed.  
A motion was approved to accept the minutes as presented.

### **FINANCIAL REPORT**

Mike Borden reported on the August financial statement.

Revenue for the fiscal year is \$100,482.36: 94% from membership dues, 2% from the WDIR Accreditation Program, 4% from other income. \$41,205 of this amount is dues collected for disbursement to NPMA, leaving net revenue of \$59,277.36.

Expense for the fiscal year is \$65,899.39. \$37,960 is dues expended to NPMA, leaving a net expense of \$27,939.39.

#### Equity

Member equity as of June 30, 2006	\$296,264.36
Member equity as of June 30, 2005	\$270,974.72
Member equity as of June 30, 2004	\$286,786.65
Member equity as of June 30, 2003	\$222,392.27
Member equity as of June 30, 2002	\$184,644.90
Increase/decrease member equity July 1, 2005 to March 31, 2006	\$ 2,038.86

#### Restricted Funds Balances

Educational Foundation (now reflected on separate EOM reports)	\$104,891.63
WDIR Accreditation	\$ 27,626.26

#### Investments:

The NCPA membership approved a \$100,000 investment with First Citizens at the January 2003 general membership meeting. That investment began March 1, 2003.

Beginning Balance	\$100,000
Gain/Loss on Investment to Date	\$ 10,886.60
Gain/Loss Since July 1, 2005	\$ 2,505.51
Bank Fees (included above)	\$ ( 3,013.82)
Ending Balance	\$110,886.60
Gain/Loss per investment fund is on the Summary of Cash Accounts sheet	

The financial statement was approved for financial review.

## REPORT OF ASSOCIATION ACTIVITY

### Fall Membership Meeting Dates

<u>REGION</u>	<u>DATE</u>	<u>LOCATION</u>	<u>All meetings begin at 6:30 p.m.</u>
1	Sept. 12	Ryan's Steak House, 1053 Patton Avenue, Asheville, 828.258.3761	
2	Sept. 19	Sagebrush Restaurant, 566 Arbor Hill, Kernersville, 336.992.0973	
3	Sept. 26	Quaker Steak & Lube, Park Road Shopping Ctr, 1601 E. Woodlawn Rd., Charlotte 704.561.3351	
4	Oct. 3	Red, Hot and Blue Restaurant, 6615 Falls of Neuse Road, Raleigh 919.846.7427	
5	Sept. 7	Sammio's #2, 2623 Raeford Road, Fayetteville, 910.321.0000	
6	Sept. 21	The Beef Barn, 400 St. Andrews Drive, Greenville 252.756.1161	
7	Sept. 28	The Front Porch, 1100 W. Broad St., Elizabethtown, 910.862.3330	
8	Oct. 10	Morgan's Tavern & Grill, 235 Craven St., New Bern, 252.636.2430	

### Education Foundation Scholarship Winners

The scholarship winners are:

**Zack Taylor** - enrolled as sophomore in the 2 year Agricultural Institute program at NC State

**Nathanael Harrison** - enrolled as a graduate student in accounting at UNC-Chapel Hill

**Joseph Hamby** - enrolled as a freshman in business administration at Gardner-Webb University

### Newsletter

Below are the production figures for the 2006 editions.

**Jan./Feb. edition** (20 pages), 280 copies mailed – Ad Revenue \$1,322.50, Development & Mailing Expense \$1,359.60 = Net Loss (\$37.10)

**March/April edition** (20 pages), 280 copies mailed – Ad Revenue \$1,072.50, Development & Mailing Expense \$1,366.66 = Net Loss (\$294.16)

**May/June edition** (20 pages), 330 copies mailed – Ad Revenue \$1,297.50, Development and Mailing Expense \$1,668.41 = Net Loss (\$370.91)

**July/August edition** (20 pages), 330 copies mailed – Ad Revenue \$1,322.50, Development and Mailing Expense \$1,578.80 = Net Loss (\$256.30)

### OLD BUSINESS

SPCC Meeting Agenda Discussion – Windham reported the agenda contained several settlement agreements and item on honey bees. Biggest issue: House Bill on Schoolchildren's Health Act to be discussed. Greg Baumann reported the Structural Pest Control Committee (SPCC) may consider a position on proposed changes to the International Residential Code to be heard in Florida next week. NPMA would like to be able to read the SPCC's position into the record in Florida. Don Hamby updated the Board on pursuing SPCC positions currently open and controlled by the Governor. Windham agreed to talk with Benny Ray to assess his position on further candidacy for the Governor's appointment.

Dues Restructuring Review – General discussion on current dues structure and a response to the January general membership meeting motion proposed by Sam Newman. The general consensus, based on relative value of the current dues level of \$175 and services offered, was the cost was appropriate for the product offered. A motion was approved to continue the current dues structure.

United We Stand, United We Grow – Steve Taylor provided an update on the seminar. He expressed concern about the current registration numbers (15) and encouraged those who plan to attend to do so now. He noted another round of brochures will be mailed out in October and the seminar is the cover story in the September/October newsletter.

Regional Realignment – Windham reported, based on a member concern about not receiving 10 days notice of the bylaws change, the bylaws revisions on the realignment would be reconsidered at the January general membership meeting.

### **NEW BUSINESS**

Schoolchildren's Health Act – Burns Blackwell asked for clarification on the specifics regarding notification for pesticide treatment in schools. The SPCC will be discussing the issue at its September 19 meeting, but does not currently plan to take a vote. Some questions about enforcement responsibilities for the Act and how NCPA can be involved in discussion. Hamby was asked to follow up with Glenn Jernigan to get clarification on how this Act impacts current structural pest control statutes.

### **EDUCATIONAL FOUNDATION**

Borden reported the Foundation Board of Directors would have two openings. A call for nominees will be forwarded. A concern was raised about the scholarship selection timing in July

### **COMMITTEE REPORTS**

Executive Committee – Get report from notes

Membership – Spillman discussed the membership report with 168 active members, 24 allied members, 23 associate members for a total of 215 members. There are 66 non-renewals and 4 new active members since the new year began on July 1, 2006. Currently, 1,346 cardholders are represented, down from the 2,607 represented as of June 30, 2006. Spillman has asked staff to add a third column – comparing current numbers to a comparable time the previous year.

Summer Conference – Don Hamby reported on the 2006 conference and the upcoming conference in 2007. Some concern about the final banquet count on the last night – more attendance than anticipated.

PCT School – Mark Harrison reported on 2007 planning. Registration form will be mailed in mid-October.

Legislative – Hamby reported General Assembly has been quiet since its adjournment. Hamby reported on work behind the scenes to submit recommendations for SPCC appointments. He noted Billy Tesh and Allen Langley had been re-appointed.

Past Presidents Council – no report

Rules & Regulations – no report

Public Relations – K. Dodd reported on the two Technician of the Year winners – Greg Thompson with Terminix in Kernersville (P-Phase) and Jerome Bastien of Orkin in New Bern (W-Phase).

WDI Accreditation – Spillman distributed a mock-up of a wood-destroying inspection brochure emphasizing the importance of such inspections. Committee has turned interest to promoting the accreditation mark. Spillman reported on NC Association of Realtors sponsor programs which would allow for advertising and promotion through the Association and its related conferences and publications. Cost would be about \$7,500. A motion was approved to expend \$7,500 to purchase a NC Association of Realtors platinum sponsorship.

NPMA Update – Baumann reported on PestWorld 2006 in Grapevine, TX. Lots of building code issues coming up. Bed bug seminar in Washington D.C. for the hotel and hospitality industry.

### **ANNOUNCEMENTS**

Windham reported on meeting with Jim Burnette and staff. Discussed mosquito misters and the transition to bring the two divisions into one – the Structural Pest Control and Pesticide Division. Borden read the list of approved motions. Hazelwood requested that board members contact him with e-mail addresses

**DATE OF NEXT MEETING**

The Board of Directors will meet at the Leadership Retreat November 6-7, 2006 in Southern Pines, NC

With no other business pending, the meeting adjourned at 4:01 p.m.

Respectfully Submitted,

Michael R. Borden

Michael R. Borden, CAE, executive director

For

Robert Dillingham, secretary-treasurer