

## **MINUTES**

North Carolina Pest Control Association  
Board of Directors Meeting  
Westin Hilton Head Resort  
3 p.m, Thursday, July 27, 2006

### **CALL TO ORDER**

President Brian Windham called the meeting to order at 3:04 p.m. and asked attendees to reaffirm support for the Association's anti-trust policy. The Board renewed its commitment to the policy. Present for the meeting were Greg Baumann, Scott Canady, Robert Dillingham, Kristin Dodd, Dana McDuffie, Duane Rose, David Spillman, Kevin Spillman, Jon Stewart, and Doug Whitley. Absent were Walt Cooper, Burns Blackwell, Lee Smith and Josh Harrison. Staff present was executive director Mike Borden. Guests present were Michael Crowe, Dee Dodd, Don Hamby, Debi Logue, Rob Lederer, Steve Taylor, Billy Tesh and Fred Wingate II.

### **MINUTES OF THE PREVIOUS MEETING**

Secretary Robert Dillingham reported the April 27, 2006 minutes were distributed. A motion was approved to accept the minutes as presented.

### **FINANCIAL REPORT**

R. Dillingham reported on the June financial statement.

Revenue for the fiscal year is \$317,588.61: 39% from membership dues, 46% from the PCT School, 15% from other income. \$54,335 of this amount is dues collected for disbursement to NPMA, leaving net revenue of \$263,253.61.

Expense for the fiscal year is \$316,374.89. \$54,335 is dues expended to NPMA, leaving a net expense of \$262,039.89.

#### Equity

Member equity as of June 30, 2005	\$270,974.72
Member equity as of June 30, 2004	\$286,786.65
Member equity as of June 30, 2003	\$222,392.27
Member equity as of June 30, 2002	\$184,644.90
Increase/decrease member equity July 1, 2005 to June 30, 2006	\$ 25,289.64

#### Restricted Funds Balances

Educational Foundation (now reflected on separate EOM reports)	\$105,333.20
WDIR Accreditation	\$ 27,659.45

#### Investments:

The NCPCA membership approved a \$100,000 investment with First Citizens at the January 2003 general membership meeting. That investment began March 1, 2003.

Beginning Balance	\$100,000
Gain/Loss on Investment to Date	\$ 9,139.98
Gain/Loss Since July 1, 2005	\$ (23,908.40)#
Bank Fees (included above)	\$ ( 2,618)
Ending Balance	\$109,139.98

Gain/Loss per investment fund is on the Summary of Cash Accounts sheet

# \$35,000 was transferred from the First Citizens investment account to the Education Foundation 11/10/05

The financial statement was approved for financial review as amended (change member increase/decrease equity to June 30, 2006, not March, 30 2006).

## **REPORT OF ASSOCIATION ACTIVITY**

### **Fall Membership Meeting Dates (Tentative)**

**All meetings begin at 6:30 p.m.**

1	Sept. 12
2	Sept. 19
3	Sept. 26
4	Oct. 3
5	Sept. 14
6	Sept. 21
7	Sept. 28
8	Oct. 10

## **WDIR ACCREDITED INSPECTOR RESULTS**

<b>Date</b>	<b>Course Participants</b>	<b># Attendees Tested</b>	<b>Total Tests Taken</b>	<b>Passed</b>
6/26/2006	465	369	429	322
4/18/2006	412	320	380	277
10/17/2005	345	254	304	221
6/30/2005	345	252	300	219
4/18/2005	345	247	280	196
2/22/2005	236	107	134	89
1/5/2005	171	80	102	62
12/12/2004	171	77	99	59
9/20/2004	171	72	94	55
6/9/2004	171	56	77	40
5/18/2004	171	44	56	28

## **NEWSLETTER**

Below are the production figures for the 2006 editions.

**Jan. /Feb. edition** (20 pages), 280 copies mailed – Ad Revenue \$1,322.50, Development & Mailing Expense \$1,359.60 = Net Loss (\$37.10)

**March/April edition** (20 pages), 280 copies mailed – Ad Revenue \$1,072.50, Development & Mailing Expense \$1,366.66 = Net Loss (\$294.16)

**May/June edition** (20 pages), 330 copies mailed – Ad Revenue \$1,297.50, Development and Mailing Expense \$1,668.41 = Net Loss (\$370.91)

## **OLD BUSINESS**

**SPCC Meeting Agenda Discussion** – Billy Tesh reported on the merger of the Pesticide Division and Structural Pest Control Division. He reported there is no official notification of who would be the assistant director on the SPCD side. K Spillman discussed conversations with field representative on new Division software and how inspectors will be instructed to deal with labeling and other issues. Some concern was raised on how software will interface with structural side. Suggestions were made about having informal discussions with Jim Burnette about this and other issues.

Dues Restructuring Review – Windham updated the board on discussions with Sam Newman and distributed a handout on research regarding minutes from 1989-1992 and a cost comparison on what current dues amount represents in 2006 dollars. He asked Board members to be prepared at the next meeting to make a formal recommendation.

Technician of the Year – Dillingham reported the committee has 10-12 applications for review and hopes to have a winner(s) selected by the fall.

Regional Realignment – David Spillman recapped the information which led to the regional realignment. As a result of the realignment, bylaws changes would be required for general membership consideration. Those bylaw revisions have been sent to the general membership and will be considered at the summer conference general membership meeting. A motion was approved to present the bylaw changes for general membership consideration.

### **NEW BUSINESS**

United We Stand, United We Grow - Steve Taylor updated the board on the November program. The registration form was distributed and discussed. Taylor asked for the board's input on whether to limit active member companies to two per company, whether to extend invitations (if needed) to member allied and associate representatives, and guidelines for recognizing those who provide speaker or other expenses.

The board recommended two active members per company up until the early bird deadline. A waiting list will be established. The board recommends extending invitations to allied/associate members if space remains after the wait list has been exhausted. At a minimum, it was suggested that invitations to social events be extended for allied and associate members. The board recommends acknowledging sponsors from the podium and/or in the program. The board recommends that sponsored speakers not be allowed to put sponsor information on literature or in presentations.

Purchase of Trinocular Microscope - A motion was approved to purchase a trinocular microscope for the NCSU training facility as outlined in the UPMA proposal and under the same conditions as the previous binocular microscopes to be paid from allocations in the NCSU Training Facility maintenance and equipment line item in the proposed 2006-2007 budget.

Standard Operating Policy – Borden lead discussion on a proposed standard operating policy addition which outlines the responsibilities of the Past Presidents Council. Discussion was put on hold until clarifying bylaw changes are presented.

### **EDUCATIONAL FOUNDATION**

Dodd reported the Foundation has \$105,333.20 and has received five scholarship applications. He reported the scholarship committee would meet July 28 to make scholarship funding decisions and would have an announcement at the general membership meeting July 29.

### **COMMITTEE REPORTS**

Executive Committee – no report

Membership – Spillman discussed the membership report, noting membership had exceeded last year's total and a significant increase in total cardholders represented.

Special Olympics – Steve Taylor reported that Jimmy Lynn was requesting one more year of NCPA partial funding. He expressed that Lynn was confident he could raise the entire amount in the future.

Summer Conference – Don Hamby reported on the proposed upcoming conference sites and the need for more commitment to long-term planning for site selection. Some

concern was expressed about destination limitations given size of the conference. A motion was approved to commit through 2010 to work with South Carolina on planning and implementing the summer conference with facilitation by NPMA.

PCT School – Borden reported on a Hilton North Raleigh proposal to be the host facility for the 2009 and 2010 PCT School. A motion was approved to extend the contract with the Hilton North Raleigh through 2010 as the host facility for the PCT School.

Legislative – Hamby reported the Schoolchildren’s Health Act had passed. He reported Billy Tesh’s appointment to the Structural Pest Control Committee had been renewed to 2010. No formal decision has been made on the other three openings, one from the President Pro Tempore and two from the Speaker of the House.

Past Presidents Council – no report

Rules & Regulations – Dee Dodd reported that the Structural Pest Control Division had not shown much interest in pursuing the pending issues left unresolved during Carl Falco’s tenure. The committee does not plan to raise any other issues.

Public Relations – R.Dillingham announced Kristin Dodd would become chair. He reported work was continuing on the Technician of The Year selection.

WDI Accreditation – Spillman reported on work underway with Rick Zechini at NCAR on promoting the accredited inspector program. He reported the committee would be considering additional promotion opportunities with the Real Estate Commission and local real estate associations to include continuing education courses and articles in magazines/newsletters. A recommendation was also made to do some outreach to those who have not passed.

NPMA Update – no report

Ethics & Standards – no report.

### **ANNOUNCEMENTS**

R. Dillingham announced Gene Lynn had been diagnosed with a blood clot in his lung. He is home and recovering.

Borden read the motions offered during the meeting. The motions were approved as read. Taylor asked the board to clarify whether an appointed board member must be a voting member.

Michael Crowe announced Edwin Knowles, Bug Man Exterminators, a Durham based pest control operator, had died. Windham asked that Crowe make the announcement in the general membership meeting regarding gifts in his name.

### **DATE OF NEXT MEETING**

To be announced once the Structural Pest Control Committee meeting is set.

With no other business pending, the meeting adjourned at 5:02 p.m.

Respectfully Submitted,

Michael R. Borden

Michael R. Borden, CAE, executive director

For

Robert Dillingham, secretary-treasurer