

MINUTES

North Carolina Pest Control Association
Board of Directors Meeting
NCSU Structural Pest Control Training Facility
2 p.m., Thursday, April 27, 2006

CALL TO ORDER

President Duane Rose called the meeting to order at 2:02 p.m. and asked attendees to reaffirm support for the Association's anti-trust policy. The Board renewed its commitment to the policy. Present for the meeting were Robert Dillingham, Burns Blackwell, Walt Cooper, Debi Logue, Brian Windham, Kristin Dodd, R.B.Goforth, Kevin Spillman, David Spillman and Doug Whitley. Absent were Mark Brown, Josh Harrison, Mack Langdon and Jay Taylor. Staff present was executive director Mike Borden. Guests present were Dee Dodd, Greg Baumann, Chuck Hazelwood, Harden Blackwell, Fred Wingate II, Randy Piligian, Lee Smith and Billy Tesh. Invited guests were Jim Burnette, director, Pesticide Section and Howard Isley, assistant commissioner, Department of Agriculture and Consumer Services.

MINUTES OF THE PREVIOUS MEETING

Secretary Kevin Spillman reported the March 20, 2006 minutes were distributed. Robert Dillingham asked that the minutes reflect the Technician of the Year deadline as April 30, rather than April 15. A motion was approved to accept the minutes as amended.

FINANCIAL REPORT

K. Spillman reported on the March financial statement.

Revenue for the fiscal year is \$297,844.60: 42% from membership dues, 48% from the PCT School, and 10% from other income. \$54,500 of this amount is dues collected for disbursement to NPMA, leaving net revenue of \$243,344.60.

Expense for the fiscal year is \$268,276.42. \$54,035 is dues expended to NPMA, leaving a net expense of \$214,241.42.

Equity

Member equity as of June 30, 2005	\$270,974.72
Member equity as of June 30, 2004	\$286,786.65
Member equity as of June 30, 2003	\$222,392.27
Member equity as of June 30, 2002	\$184,644.90
Increase/decrease member equity July 1, 2005 to March 31, 2006	\$ 29,130.16

Restricted Funds Balances

Educational Foundation (now reflected on separate EOM reports)	\$106,564.29
WDIR Accreditation	\$ 11,779.41

Investments:

The NCPA membership approved a \$100,000 investment with First Citizens at the January 2003 general membership meeting. That investment began March 1, 2003.

Beginning Balance	\$100,000
Gain/Loss on Investment to Date	\$ 26,810.31
Gain/Loss Since July 1, 2005	\$ (25,225) #

#\$35,000 was transferred from the First Citizens investment account to the Education Foundation 11/10/05

Bank Fees (included above) \$(2,228.97)
Ending Balance \$111,238

Gain/Loss per investment fund is on the Summary of Cash Accounts sheet

The financial statement was approved for financial review.

Budget Highlights – Spillman discussed funding highlights which included funding for a sponsored dinner for those attending Legislative Day, Slaten O’Connor proposal to review NC statutes, reoccurring money for the public relations committee, education and maintenance line items for the NCSU training facility and start-up funding for the United We Stand, United We Grow seminar. Spillman noted no funding was included for Special Olympics. Some discussion questioning the need to earmark funds for training facility costs given current funds already spent on the facility.

A motion was approved to recommend for general membership consideration the 2006-2007 budget as presented.

REPORT OF ASSOCIATION ACTIVITY

Mike Borden reported some reservation concerns about the Westin for the summer conference – misinformation being given about room availability. Borden reported the issue had been addressed with NPMA and will send a broadcast e-mail and fax to membership to let them know if they have trouble, contact NCPCA.

OLD BUSINESS

SPCC Meeting Agenda Discussion – It was reported the Structural Pest Control Committee (SPCC) will address a Department of Agriculture & Consumer Services proposal to consolidate the Pesticide Section and the Structural Pest Control Division (SPCD) under Jim Burnette. The consolidation will create some economy of scale and some efficiencies in processing applications and creating on-line options. SPCC will still remain, but day-to-day division work would be handled by an assistant director. SPCD offices would be relocated to Blue Ridge Road, but staffing would remain the same. Some discussion occurred regarding potential candidates for the assistant director position.

Special guests Howard Isley and Jim Burnette were introduced. Burnette discussed Agriculture Commissioner Steve Troxler’s recommendation to merge the two departments under his directorship. Troxler is interested in moving regulatory agencies under one department head. By law, the SPCD must remain as a separate entity, but the pesticide section can move under the SPCD umbrella. Both will maintain individual identities. Some discussion on who would be involved on ASCPRO and would provide labeling expertise. Burnette was encouraged to be interactive director and to be visible among pest control operators. Isley shared his philosophy of promoting from within and will continue to look inward for filling openings.

Carl Falco Reception – A task force was created to plan a farewell reception. Committee members are Mike Borden, Doug Whitley, Debi Logue, Burns Blackwell and Walt Cooper.

Technician of the Year – Robert Dillingham reported on applications received. He reported the future applications will be distributed even earlier to encourage broader participation.

NEW BUSINESS

NCPCA Structural Pest Control Training Facility – Rose reported on the \$164,000 in recurring funds to handle personnel and operating expenses. He reported NCSU was looking for in-kind gifts and soliciting funds for naming rights. Infrastructure costs (paving, lighting, sidewalks) are being solicited through partnering with existing tenants at the Lake Wheeler facility

United We Stand, United We Grow – Greg Baumann reported on the business seminar and highlighted some of the proposed educational sessions and the speaker base – a mixture of in-state and out-of-state as well as professional speakers and member company presenters. Baumann reported the committee was looking at soliciting financial partners to underwrite speaker costs.

Slaten O’Connor Legal Service Proposal - A member service proposal to provide review of service contracts and to provide five hours of consultation time billed at quarter hours for a \$1,200 annual fee. Additional consultation time would be billed at \$175/hour and billed on a tenth of an hour (six minutes)

EDUCATIONAL FOUNDATION

Dodd reported the Foundation has \$106,000 and has received six scholarship applications. He also reported board member Mark Harrison would have to recuse himself since his son is applying. In accordance with the Foundation bylaws, the current NCPCA president will fill in.

COMMITTEE REPORTS

Membership – Windham discussed the membership report, noting membership had exceeded last year’s total and a significant increase in total cardholders represented.

Special Olympics – Debi Logue reported if you are interested in working on Special Olympics, contact Randy Piligian.

Summer Conference – no report

PCT School – Logue reported the Education Committee had met and educational sessions were being planned.

Legislative – no report

Past Presidents Council – no report

Rules & Regulations – no report

Public Relations – Dillingham reported on a planned meeting with Cindy Mannes to work on a public relations initiative. Technician of the Year winners will be invited to attend the Board of Directors reception.

WDI Accreditation – Spillman announced the next course will be in Greensboro June 14. Spillman mentioned the committee is working with Rick Zechini at the NC Association of Realtors (NCAR) on marketing the accredited inspector seal to realtors. Spillman updated everyone that those who want to sit in on the course again or take the test on site can do so free. He reported that non-technician staff could also attend for a discounted rate.

NPMA Update – Billy Tesh reported ballots are out to elect new board of director members. He encouraged everyone to get involved by donating to PPMA.

Ethics & Standards – no reports.

ANNOUNCEMENTS

Borden read the motions offered during the meeting. The motions were approved as read.

DATE OF NEXT MEETING

The next board meeting will be held Thursday, July 27th at the Westin Hilton Head in South Carolina.

With no other business pending, the meeting adjourned at 5:16 p.m.

Respectfully Submitted,

Michael R. Borden

Michael R. Borden, CAE, executive director

For

Kevin Spillman, secretary-treasurer