

MINUTES

North Carolina Pest Control Association
Board of Directors Meeting
Mid Pines Inn & Golf Resort
Southern Pines, NC
8:30 a.m., Tuesday, November 8, 2005

Deleted: Judicial Room, Hilton North
Raleigh

Deleted: 9 a.m.,

Deleted: Tuesday, April 19, 2005

CALL TO ORDER

President Duane Rose called the meeting to order at 8:25 a.m. and asked attendees to reaffirm support for the Association's anti-trust policy. The Board renewed its commitment to the policy. Present for the meeting were Robert Dillingham, Burns Blackwell, Debi Logue, Brian Windham, Kristin Dodd, Walt Cooper, Josh Harrison, Mack Langdon, Doug Whitley and Kevin Spillman. Absent were David Spillman, Mark Brown, R.B. Goforth and Jay Taylor. Staff present was executive director Mike Borden. Guests present were Chuck Hazelwood, Mark Harrison, Don Hamby, Michael Crowe, Jim Lynn, Dee Dodd, Harden Blackwell, Greg Baumann, David Dillingham, Tim Robinson, Randy Piligian, Fred Wingate, Fred Jordan, Scott Tolbert, Walt McDuffie, and John Dunbar.

MINUTES OF THE PREVIOUS MEETING

Kevin Spillman reported the July 28, 2005 minutes were distributed. A motion was approved to accept the minutes as written.

FINANCIAL REPORT

Spillman reported on the September financial statement.

Revenue for the fiscal year is \$114,669.08, 93% from membership dues, 7% from other income. \$46,550 of this amount is dues collected for disbursement to NPMA, leaving net revenue of \$68,119.08.

Expense for the fiscal year is \$55,494.24. \$28,565 is dues expended to NPMA, leaving a net expense of \$26,929.24

Member equity as of June 30, 2005	\$270,974.72
Member equity as of June 30, 2004	\$286,786.65
Member equity as of June 30, 2003	\$222,392.27
Member equity as of June 30, 2002	\$184,644.90
Increase/decrease member equity July 1, 2005 to September 30, 2005	\$ 46,805.49

Restricted Funds Balances

Educational Foundation	\$65,307.77
WDIR Accreditation	\$15,107.66

Investments:

Beginning Balance	\$100,000
Gain/Loss on Investment to date	\$ 38,867.81
Gain/Loss since July 1, 2005	\$ 5,819.43
Bank Fees (included above)	\$ (4,437.88)
Ending Balance	\$138,867.81

The financial statement was approved for financial review.

Spillman reported the board met by conference call to approve a \$3,000 sponsorship for Dave Rogers' Big Bug Exhibit at the Daniel Stowe Botanical Garden.

Spillman reported the Association has gone through an IRS organizational audit. He also reported the financial review as stipulated in the standing operations policies was underway and a full report will be available at the next board meeting.

REPORT OF ASSOCIATION ACTIVITY

Borden reported on the 2005-2006 non-renewals and asked for clarifications for those no longer active. He will follow up with the non-renewals to make them aware of their membership status. Borden reported on the fall membership meeting numbers. Brian Windham reported the turnout was the largest since the meeting’s inception. He reported Region 1 had a no-show from its educational speaker, but the Association did get permission to provide one general CCU to all attendees.

WDI Accreditation Program

WDI Test Results

Date	Course Participants	Attendees who have taken test	Test Taken (includes re-takes)	Number Who Have Passed
10/17/2005	345	252	304	221
6/30/2005	345	252	300	219
4/18/2005	345	247	280	196
2/22/2005	236	107	134	89
1/5/2005	171	80	102	62
12/12/2004	171	77	99	59
9/20/2004	171	72	94	55
6/9/2004	171	56	77	40
5/18/2004	171	44	56	28

OLD BUSINESS

Technician of the Year –Robert Dillingham announced Floyd Davis with Killo Exterminating and Benny Marcum with Carolina Pest Management were the recipients. Winners will be recognized at the PCT School opening session. Dillingham indicated on future applications he would encourage more detailed explanations of candidate’s merits.

Big Bugs Exhibit – Kristin Dodd reported on NCPCA’s sponsorship at the Big Bug Exhibit hosted at the Daniel Stowe Botanical Garden October – December 2005. She, Robert Dillingham and Dee Dodd attended the opening session and distributed flyswatters with NCPCA logo and contact information. She also reported the NCPCA logo was displayed prominently at the entrance to the exhibit. She reported complimentary tickets were available to the membership through the Association office.

NEW BUSINESS

Hall of Fame Nominations – Windham reported he received a Hall of Fame application to have all past presidents up until 1979 approved for the designation. He has received input from the regional vice presidents and addressed three concerns: the broad approach to the nominations process rather than individual approach, that three nominees were still active and the issue of self-nominations. Dee Dodd volunteered to review the bylaws to address eligibility issues.

Past Presidents Council – Chuck Hazelwood reported the Council considered a bylaws revision to change the board structure from eight regional vice presidents to four regional vice presidents and four at-large members. **A motion was approved for general membership consideration of a bylaws change to change the regional structure to four regions and four at-large members.**

He also reported the Council has approved a revision to its leadership structure to change from the Immediate Past President to co-chairs selected from the Council membership. Hazelwood reported he and Fred Jordan had been selected as co-chairs, serving a three year term through the 2007-2008 fiscal year.

Leadership Retreat Format – Spillman recommended the leadership look at the current retreat structure to include its objectives, its format, and its funding structure. Discussion centered on a need to establish specific goals and strategic planning. A membership survey task force comprised of Kevin Spillman, Brian Windham and Kristin Dodd will develop a survey for consideration at the January board meeting.

EDUCATION FOUNDATION

Dee Dodd reported on the Foundation board awarding four scholarships – two \$2,000 and 2 \$1,000. One candidate decided to delay school attendance so his scholarship is being held. Recipients will be contacted to attend an award presentation at the PCT school opening session.

WORKGROUP REPORTS

WDIR Accreditation – Spillman reported on recommendations to begin working with NC Association of Realtors regarding WDI Accredited Inspector marketing and literature distribution on the program. Will meet with Rick Zucchini of NCAR to help develop program. Also addressing program attendance by those who receive an enforcement decree from the state.

Scholarships/Training Fund – Dodd reported on Foundation funding and the goal of reaching \$100,000. Discussed fundraising ideas and processes to recognize large donors. Looking at golf tournament at summer conference with sponsor dollars and premium on green fees to fund the Foundation. Dodd reported on the NCSU Structural Pest Control Training Facility request for assistance with funding for reoccurring costs. **A motion was approved for general membership consideration to allocate \$30,000 to purchase microscopes for loan to the North Carolina State Department of Entomology for use in NCPCA related training.**

Rules & Regulations - Harden Blackwell reported on discussions with Carl Falco regarding funding models to support the Structural Pest Control Division and the NCSU training center. Blackwell recommended Association support of legislative initiatives to fund the training center, rather than the Division. Blackwell reported the workgroup would like to support funding for the Division's field representatives. Mark Harrison volunteered to contact Agricultural Commissioner Steve Troxler's office regarding Division funding.

Blackwell reported the proposed rules and regulations changes appear to be at an impasse in reaching consensus on most issues. Blackwell volunteered to get some costs on the Association hiring legal counsel to address proposed changes.

A motion was approved to send a resolution (attached to these minutes) condemning acts of endangerment to employees of the Structural Pest Control Division.

Awards & Recognition – Robert Dillingham reported on ideas to promote Technician of the Year and a Meet Your Regional Vice President.

Marketing & Promotion - Kristin Dodd reported on discussion regarding fees being charged, auto decals for trucks, additional promotional opportunities, increased press releases, and increase exposure of website.

COMMITTEE REPORTS

Special Olympics – Jimmy Lynn reported on Special Olympics fundraising efforts through Association’s contribution, silent auction and personal donations. Committee will increase exposure of NCPCA – add in contact information to advertisement. Special Olympics has offered to provide silver sponsorship status if NCPCA will sponsor Torch Run (\$6,000) and maintain its bronze sponsorship. Committee looking at ways to aggressively market silent auction at PCT School.

ANNOUNCEMENTS

Borden read the motions offered during the meeting. The motions were approved as read.

DATE OF NEXT MEETING

The next meeting will be Monday, January 16, 2006 at the Hilton North Raleigh.

With no other business pending, the meeting adjourned at 11:45 a.m.

Respectfully Submitted,

Michael R. Borden

Michael R. Borden, CAE, executive director
For
Kevin Spillman, secretary-treasurer

NORTH CAROLINA PEST CONTROL ASSOCIATION
(A North Carolina Nonstock Corporation)

A RESOLUTION TO PROTECT
STRUCTURAL PEST CONTROL DIVISION EMPLOYEES

The following resolution was approved by a majority vote of the Board of Directors of the North Carolina Pest Control Association, a North Carolina non-stock corporation, at a duly-convened meeting November 8, 2005, at which a quorum was present.

WHEREAS, the employees of the North Carolina Department of Agriculture & Consumer Services Structural Pest Control Division diligently serve and protect the citizens of North Carolina; and

WHEREAS, the employees of the Structural Pest Control Division protect North Carolina businesses by ensuring the highest pest management standards and regulations;

NOW THEREFORE, BE IT RESOLVED that the North Carolina Pest Control Association Board of Directors condemns any endangerment of Structural Pest Control Division employees and encourages the Agriculture Commissioner to take steps to protect the Structural Pest Control Division employees from harassment, physical assault and other job related dangers.

NORTH CAROLINA PEST CONTROL ASSOCIATION
(a North Carolina non-stock corporation)

By: _____
Kevin Spillman, Secretary-Treasurer

November 8, 2005