

MINUTES

North Carolina Pest Control Association
Board of Directors Meeting
Grand Ballroom Two, Hilton North Raleigh
1 p.m. Monday, January 17, 2005

CALL TO ORDER

President Mark Brown called the meeting to order at 1 p.m. and asked attendees to reaffirm support for the Association's anti-trust policy. The Board renewed its commitment to the policy. Present for the meeting were Robert Dillingham, RB Goforth, David Spillman, Jay Taylor, Burns Blackwell, Mark DeGeare, Chuck Hazelwood, Duane Rose, Brian Windham, Mark Harrison, Kristin Dodd, Doug Whitley, Walt Cooper and Kevin Spillman. Staff present were managing director Stevie Hughes and executive director Mike Borden. Guests present were Harden Blackwell, Walt Osborne, Don Hamby, Dee Dodd, Steve Taylor, Wes Hale, Billy Tesh, Walt McDuffie, Sam Newman, Benny Ray, Mack Langdon, Cliff Patterson, Lisa Johnson, Jim Lynn, Jon Black, Debi Logue and Fred Jordan.

MINUTES OF THE PREVIOUS MEETING

Brian Windham reported the December 20, 2004 minutes had been distributed. A motion was approved to amend the minutes to reflect clarifying language regarding label specification waiver discussion, changing Hardin to Harden, adding Howell under the list of those candidates approved for Honorary Membership consideration, changing David Dillingham to Robert Dillingham, and changing from \$25,000 to \$20,000 the amount of seed money provided to the Education Foundation.

FINANCIAL REPORT

Windham reported on the December financial statement.

Revenue for the fiscal year is \$222,025.27 48% from membership dues, 42% from the PCT School and 10% from other income. \$44,160 of this amount is dues collected for disbursement to NPMA, leaving net revenue of \$177,865.27.

Expense for the fiscal year is \$120,727.24. \$43,170 is dues expended to NPMA, leaving a net expense of \$77,557.24. The \$990 difference between NPMA dues collected and disbursed will be paid to NPMA in January.

Member equity as of June 30, 2004	\$286,786.65
Member equity as of June 30, 2003	\$222,392.27
Member equity as of June 30, 2002	\$184,644.90
Increase/decrease member equity July 1, 2004 to December 31, 2004	\$101,298.03

Restricted Funds Balances

Educational Foundation	\$32,249.28
WDIR Accreditation	\$ 507.74

Investments:

Beginning Balance	\$100,000
Gain/Loss on Investment to date	\$ 34,279.22
Gain/Loss since July 1, 2004	\$ 8,137.08
Bank Fees (included above)	\$ (2,997.94)
Ending Balance	\$134,279.74

The Board approved the transfer of \$34,000 from the general reserve to the Education Foundation.

REPORT OF ASSOCIATION ACTIVITY

No Report

OLD BUSINESS

SPCC Meeting Agenda Discussion – Concern raised about whether the discussion at the December 20 meeting with SPCC members present was detrimental to NCPCA. General feeling was the discussion was appropriate for raising awareness of the Board positions.

Family Day - Tentative agreement was reached on looking at September 23 at Carowinds for NCPCA Family Day.

IPM Accreditation/Credentialing Program – Billy Tesh explained NC State was interested in a co-sponsored Integrated Pest Management (IPM) accreditation/credentialing program with NCPCA. NC State would develop the educational module and testing system and well as a continuing education program to maintain credentialing. The program would provide a way for businesses and school systems to identify pest management professionals who are trained in IPM. The NPMA IPM manual would be used as the template for developing course materials. The curriculum would be developed by a committee comprised of NC State, NCPCA, Structural Pest Control Division and the NC Department of Public Instruction. The target date is the fall 2005. A motion by Mark Harrison, second Doug Whitley was approved to explore co-sponsorship with NC State on an IPM accreditation/credentialing program.

NEW BUSINESS

Officer and Director Nominations – Walt Cooper reported the nominations were complete and notification has gone out to the membership.

Posting of Meeting Minutes – Brown reported the Executive Committee had recommended for Board approval that all Board and General Membership minutes be posted to the website for member access. A motion was approved to post the approved minutes to the website and to mail or fax to those requesting it.

COMMITTEE REPORTS

Membership Report – Duane Rose reported on current membership numbers versus 2004 fiscal year end numbers (in parentheses): 191 (186) active members, 33 (37) allied members, 22 (17) associate members for a total of 246 (240) members as of January 17, 2005.

Rose asked for nominations for Honorary, Life and Hall of Fame nominations. A motion by Chuck Hazelwood, second by Robert Dillingham, was approved to accept the membership committee's recommendation of Greg Baumann as an Honorary Member. A motion by Brown, seconded by Rose, was approved to accept the membership committee's recommendation of Charles McGowan as a Life Member.

Special Olympics – Jim Lynn reported on plans for a reverse raffle at the summer meeting to raise funds. Lynn also reported the Silent Auction at the PCT School would feature a raffle for a spray rig donated by Forshaw Distribution.

Summer Conference - Steve Taylor expressed concern about the lack of communication regarding the summer conference planning by NPMA. Taylor provided the hotel reservation phone number and encouraged everyone to book their rooms early.

PCT School – Mark Harrison reported pre-registration numbers were ahead of 2004 final attendance numbers. Harrison announced the Board Dinner would begin at 6:30 tonight and the Educational Facilitators meeting would be held at 11 a.m. Tuesday. He reported Board members should meet at 6:15 p.m. Tuesday in the lobby to be escorted through the kitchen to prepare to greet attendees at the President’s Reception.

Legislative – Don Hamby announced NPMA Legislative Day is February 28 – March 1. He announced that NCPA was a sponsor at the Association Executives of North Carolina (AENC) Legislative Reception January 26. Those interested in attending should see him. Hamby also led some discussion about the disputed Agriculture Commissioner position which was still undecided.

Rules & Regulations - Dee Dodd reported the Structural Pest Control Division is considering some rule changes including Termidor label waiver forms similar to South Carolina.

Public Relations - Robert Dillingham reported on promotional efforts under way for the Technician of the Year Award.

WDI Accreditation Program – Kevin Spillman reported scheduled courses in Charlotte and Raleigh had strong enrollment, while Asheville and Wilmington numbers were low. Harden Blackwell expressed concern about the inconvenience of testing off-site. Spillman agreed to bring the concerns before the WDI Committee.

NPMA Update – Chuck Hazelwood updated the Board on the Quality Pro program. He also shared information on the “Good to Great” programs and encouraged everyone to attend future programs.

Ethics & Standards – R.B. Goforth reported on the proposed code of ethics. The Board asked the Committee to continue its review of the proposal.

ANNOUNCEMENTS

Borden read the approved motions presented to make sure they were correctly stated.

NEXT MEETING

The board is waiting for the Structural Pest Control Committee to set their next meeting.

With no other business pending, the meeting adjourned at 3:25 p.m.

Respectfully submitted,

Michael R. Borden, CAE

For

Brian Windham, Secretary-Treasurer